



Mission

To invest in the dreams of families in the world's underserved communities as we proclaim and live the Gospel.

Method

We share the hope of Christ as we provide biblically based training, saving services, and loans that restore dignity and break the cycle of poverty.

Motivation

The love of Jesus Christ motivates us to identify with those living in poverty and be His hands and feet as we strive to glorify God.

Senior Church Engagement Specialist

JOB DESCRIPTION

The senior church engagement specialist has responsibility for HOPE's US & Hong Kong church engagement program in fulfillment of HOPE's mission and purpose. The position is responsible for oversight and direction of church relationship management processes, development and delivery of church partnership offering, and cultivation and nurturing of new and existing church relationships.

LOCATION:	Lancaster, PA or remote
DEPARTMENT:	Development
REPORTS TO:	Associate Director of Development
STATUS:	Exempt, Full Time, Domestic

FULL SUMMARY

The senior church engagement specialist partners and supports the development team in the execution of HOPE's strategic objectives for engaging the US & HK Church. This includes collaborating with fundraising team members on the shared cultivation and management of church relationships, development of church-focused strategies and product/service offerings which support HOPE's mission and purpose, and ensuring processes and systems are in place for effective operational performance. He or she will play a key role in the ongoing development of strategies and objectives for HOPE's US & HK church engagement and will lead identified strategic initiatives. This person will be responsible for cultivating and managing relationships with a defined list of existing church partners and potential church partners.

RESPONSIBILITIES

Promote and contribute to the fulfillment of HOPE International's mission and vision.

Program Leadership

- Lead HOPE's church engagement efforts and program

- Set program strategies and objectives in collaboration with associate director of development

- Develop and deliver products, services, and tools for providing an excellent church partner experience

- Establish and maintain well-defined processes and systems for program operational performance

- Establish and maintain vehicles for tracking, assessing, evaluating program health

- Continually explore new and emerging trends and associated opportunities for serving the church well

- Lead and/or participate in cross-departmental initiatives to support the growth and flourishing of HOPE International

- Model Christ-centered servant leadership in carrying out responsibilities

- Lay a foundation for potential small team focused on church engagement

Partner Relationship Building

- Build and nurture Christ-honoring relationships marked by service, mutuality, and clear expectations

- Nurture and maintain strong relationships with assigned existing partners, serving and engaging them with excellence and care

- Cultivate and on-board new church partners from targeted list of churches

Hold in-person meetings with HOPE's core church partners at least one time annually for the purpose of relationship building, listening, evaluation and support

Invite churches to give generously to HOPE International

Establish collaborative relationships with development team members focused on cultivating and nurturing church partnerships while building their expertise

Lead efforts to gather church leaders to collaborate and join together in collective vision

Pursue opportunities for representing HOPE in speaking engagements with partners and with development representative events

QUALIFICATIONS

Personal confession of Christian faith and commitment to the mission and vision of HOPE International.

Demonstrated track record of Christ-centered leadership skills

Understanding of, and love for, the Church, its mission and theological underpinning of its calling in relation to holistic poverty alleviation

Deep understanding of the church, and experience working with church partnerships either from within the church or with a church-partnering organization

History of successfully developing people and leading teams (directly and indirectly)

Excellent interpersonal/relational skills, with abilities in collaborative relationships

Strong networking abilities

Balance of strategic thinking and tactical implementation

Willingness to travel regularly domestically and occasionally internationally

Cross cultural experience, a plus

Experience in assessment, analysis, and evaluation of programmatic performance

Strong written and oral communication skills

HOW TO APPLY

Apply online at <https://www.hopeinternational.org/take-action/careers>. Due to the anticipated volume of candidates, we are unfortunately unable to respond to phone calls or individual inquires.